



DRIVE

Development related infrastructure

Commissioned by
the Ministry of Foreign Affairs





The Programme

A new programme under the Dutch aid, trade and investment policy

To promote Private Sector Development

Through investment in public infrastructure that is supportive to the business climate, entrepreneurship and employment.



Central role of(international) companies

Companies are applicants and need to comply and deliver according to international standards.

Financing is a recurrent theme in public infrastructure projects. To involve (international) companies with a financing package (commercial loan) is to secure timely payments by government and appetite with private sector to deliver sound infrastructure.

Collaboration company with government and DRIVE during planning phase ahead of tender.



Role local authority

Information

- Providing information about the project
- Collaborate with business for innovative solutions in the planning phase

Finance

- Guarantee remaining finance
- Guarantee O&M finance

Procurement

- Transparent and efficient tender
- Project in one contract
- Independent supervision



Themes

- Water
- Food security
- Sexual & reproductive health and rights
- Climate





Tools

- **A subsidy for financing costs**
- A guarantee
- A loan or
- A combination of these.
- Budget 2015-2016: 150 million euro





Financial contribution - Country categories

Low income country:
45% - 50%

Low-middle income country:
15% - 35%

High middle income country:
10% - 25%





Threshold criteria for company to apply for DRIVE

- Project in one of DRIVE countries (59)
- Contract value between EUR 5 and 60 million (including financing costs and – if applicable – additional costs for supervision)
- Feasibility study available
- Operations and maintenance plan
- Supervision of compliance with the contract is clear
- Environmental and Social Impact Assessment (ESIA) in accordance with the IFC Performance Standards
- The applicant has a valid and operational ICSR policy

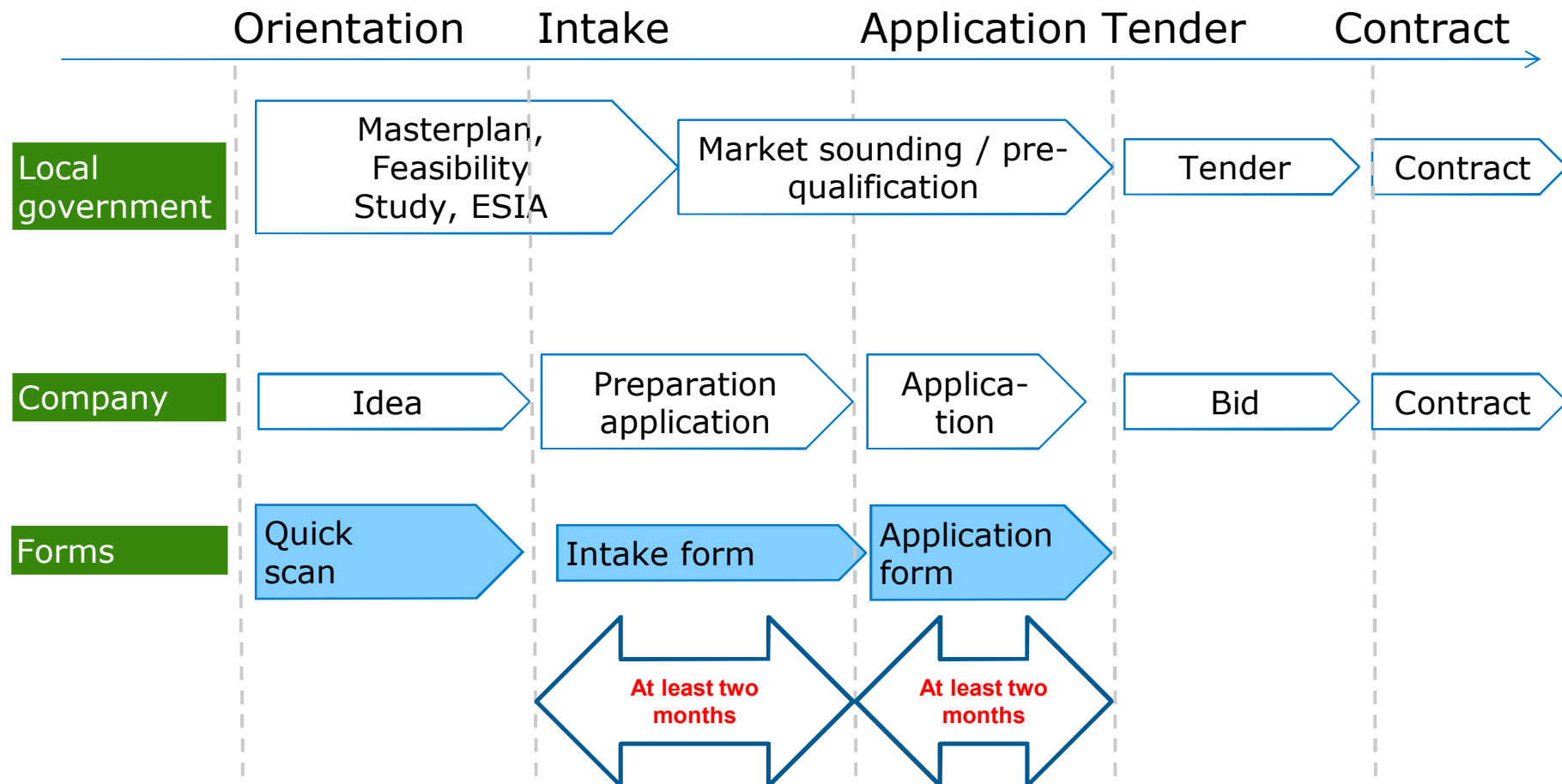


Substantive Criteria

- Additionality
- Development relevance
- Programmatic cohesion
- International CSR
- Procurement capacities and experience
- Supervision on compliance with the contract



DRIVE project





DRIVE Decision

Decision on application at least 2 weeks before closure of the tender

Decision under suspensive conditions (criteria need to be fulfilled)

Decision only comes into force when the applicant wins the tender and the contract is concluded

More than one applicant possible



Are you preparing a tender?

Contact the RVO or the Dutch embassy
in your country for **DRIVE**





Questions & Remarks?

