

# Business opportunities for infrastructure and construction companies in the Netherlands



**Who are we?**

# Organisation:



## Investment areas

- **ICT**
- **Life Sciences**
- **Automation**
- **Cleantech**
- **Hospitality**
- **Logistics**
- **Metals and mining**
- **Infrastructure**



## The Stockholm Region

- The business and finance hub of Northern Europe
- 3,7 million inhabitants
- USP's in ICT, Life Science and Cleantech
- 18% of population working in high-tech



## Headquarters in the Stockholm region

The Stockholm region has 51 % of the headquarters in the Nordic region compared to 24% in Copenhagen, 6% in Oslo and 8% in Helsinki.

**ERICSSON** 

**skype** 

 **TeliaSonera**

**Klarna** 

**ABB** 

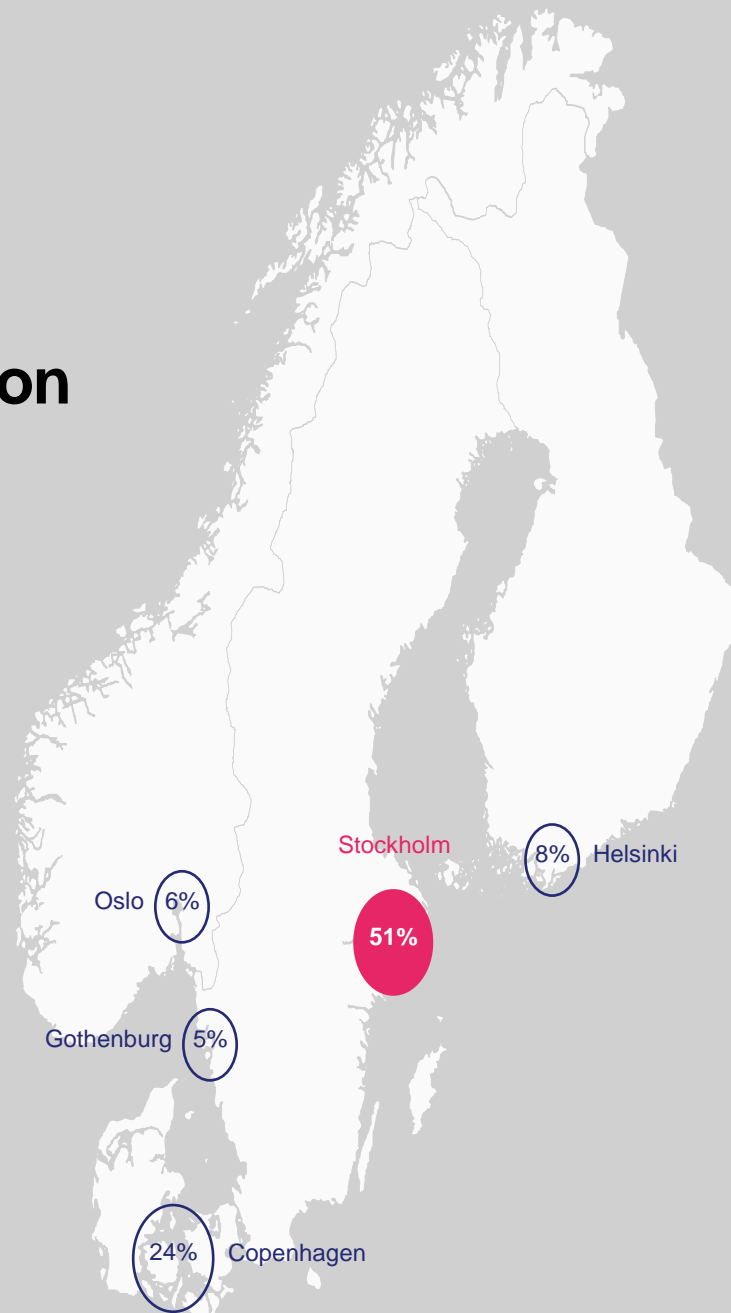
**H&M** 

 **Electrolux**

 **SCANIA**

 **Spotify**

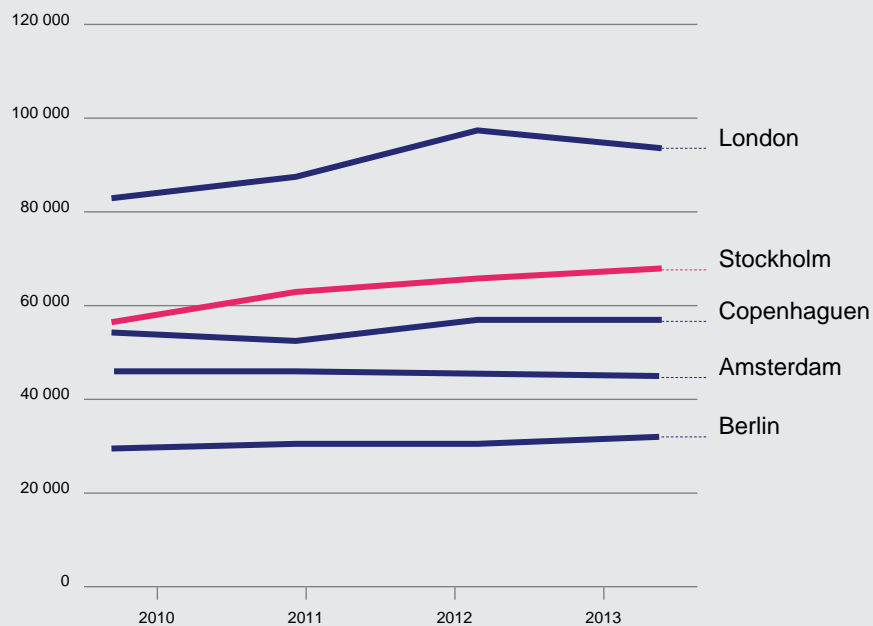
Stockholm is ranked as the tenth metropolitan region in the world with the most global headquarters on Forbes Global 2000 list.



## **Economy**

## GRP per capita

### BRP per capita in €



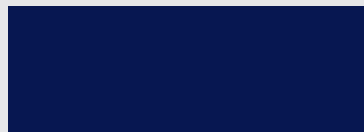
Source: Eurostat

### GRP growth historically from 1993 to 2013

Copenhagen

2.2%

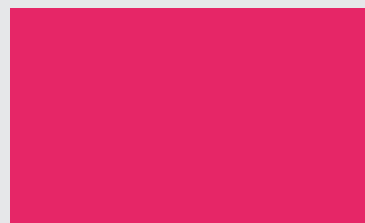
in total growth



Stockholm

3.5%

in total growth

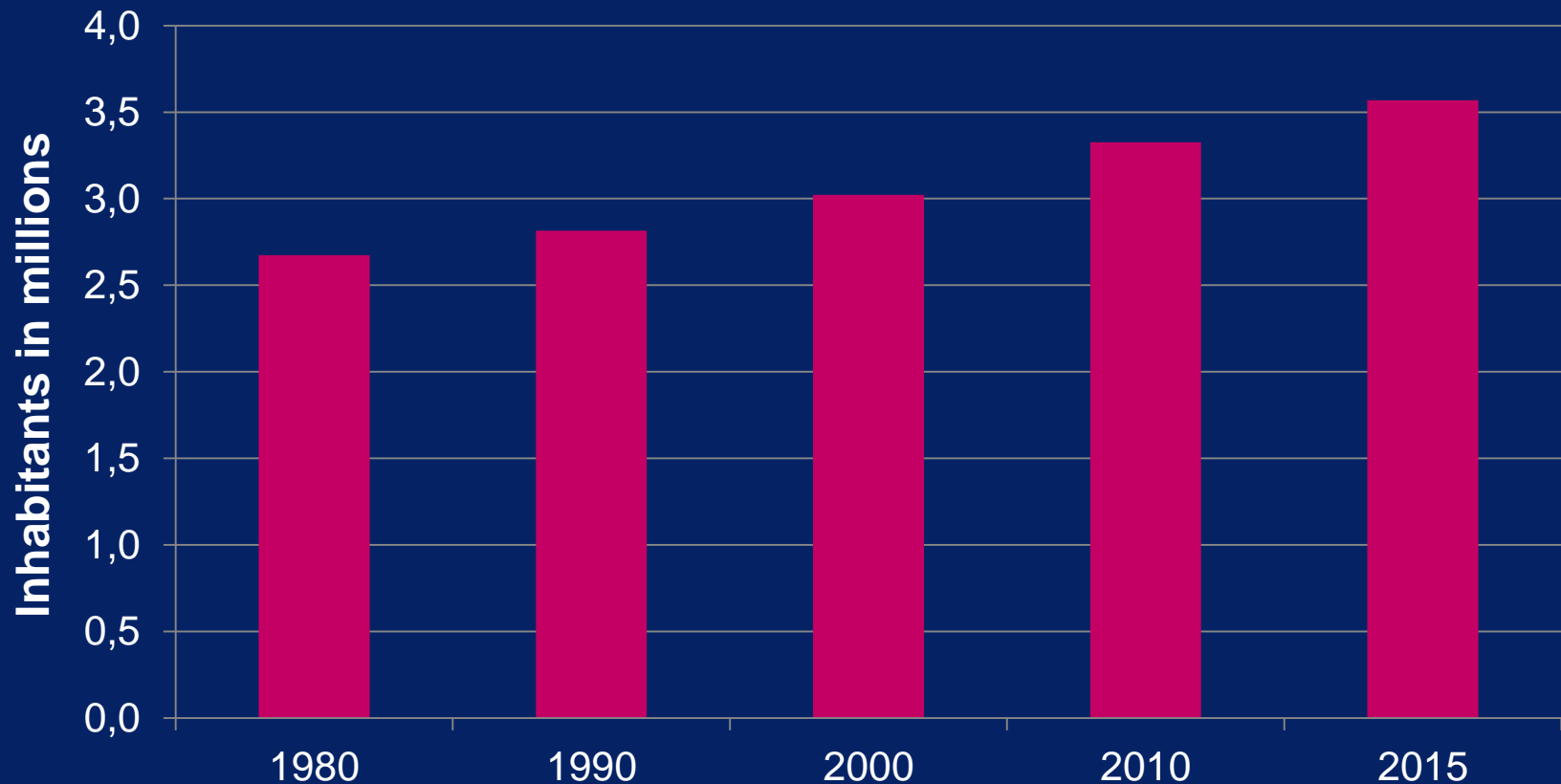




## **Population development**

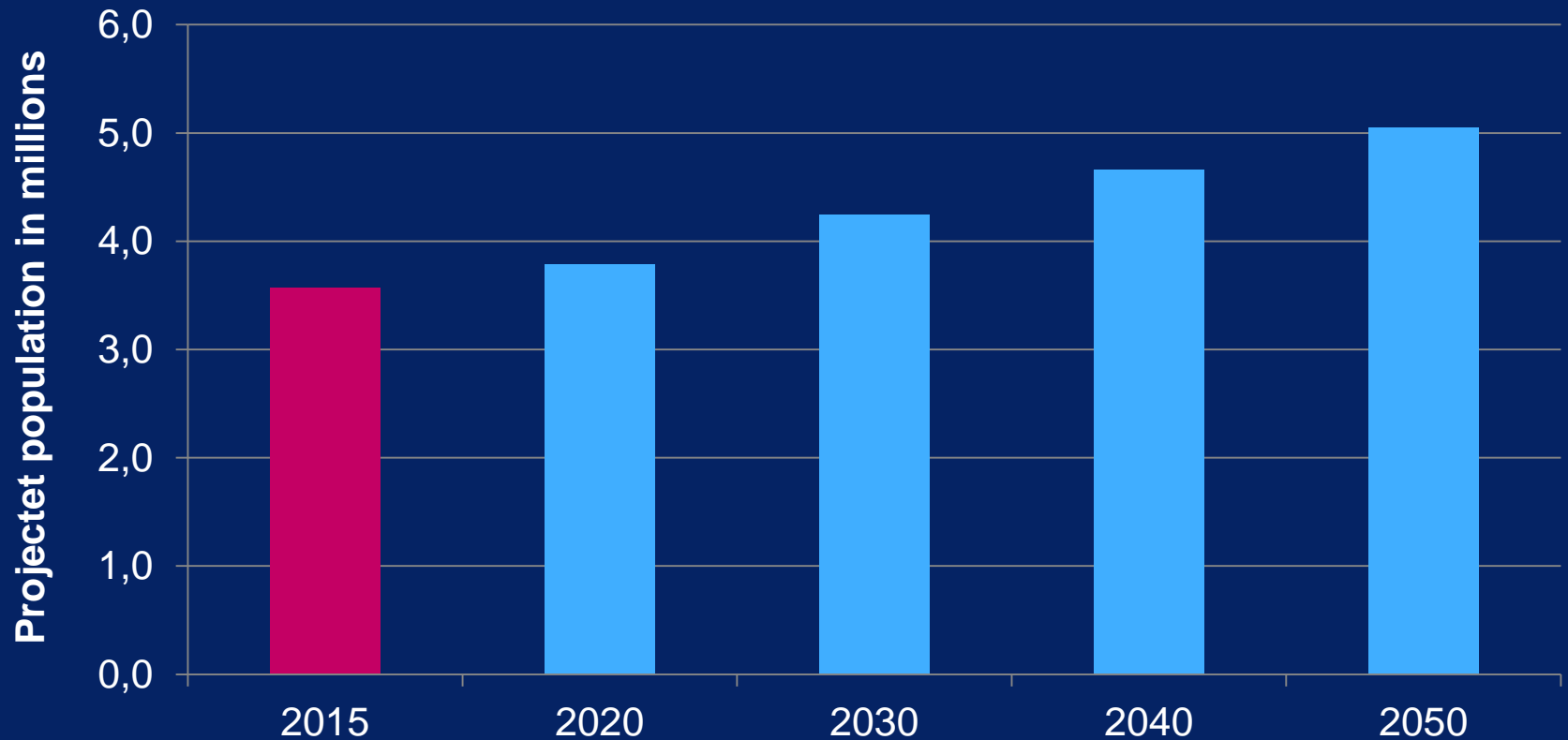
# Insight into Stockholms regions population development

Population development in SBA



# How will the Stockholm region develop in the next 30 years

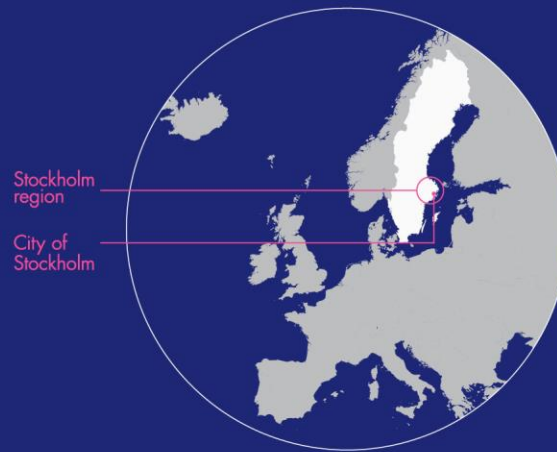
## Population projection SBA



## **Infrastructure/Construction**

**€95+**

**billion investments  
in the Stockholm  
region by 2025**



**€45 billion**

230,000 new dwellings are being built in the Stockholm region



**€1 billion**

The "Slussen" project



**€13 billion**

Railway and tramways



**€1,4 billion**

Extension of terminals at Arlanda airport



**€1,5 billion**

Harbours



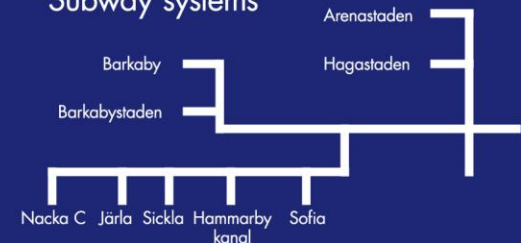
**€2,1 billion**

The Stockholm Bypass



**€1,7 billion**

Subway systems



## Förbifart Stockholm (The Stockholm Bypass)

E4 The Stockholm bypass – Förbifart Stockholm – is a new route for the European highway (E4) past the Swedish capital.

The new link, Stockholm bypass, will connect the southern and northern parts of the Stockholm county and relieve the inner city from traffic.

The new route will be 21 kilometres long, of which 18 kilometres will be under ground.

**Where?** Huddinge, Stockholm, Ekerö and Sollentuna municipality, Stockholm county.

**When?** 2015-2025.

**Remaining budget:** Billion 21 SEK



## Expansion of the Stockholm Arlanda Airport

- In 2014, Arlanda had 22,5 million travelers, about 16 million were arriving or departing to foreign destinations.
- 2040 it is calculated that 35 million travelers will pass through per year. The airport has to expand to meet the demand and modernize to be able to handle the largest and most modern types of aircrafts.
- The first step of this development plan is to rebuild terminal 5, since the growing number of passengers is focused to this terminal. After terminal 5, terminal 2 will be rebuilt with two new piers.

**Where?** Sigtuna municipality, Stockholm county

**When?** 2016 - 2030

**Remaining budget:** Billion 13 SEK



## **Residential**



# Stockholms expansion plan

A map of the Stockholm region showing the proposed expansion plan. The map is divided into three main zones: West Stockholm, Central Stockholm, and South Stockholm. The zones are colored in a dark teal color, while the surrounding water bodies are light blue. The land areas are a light green color. The zones are separated by water channels and are connected by a network of roads and bridges. The map shows the expansion of the city into the surrounding areas, with the zones extending from the city center outwards.

West Stockholm

41 600 homes

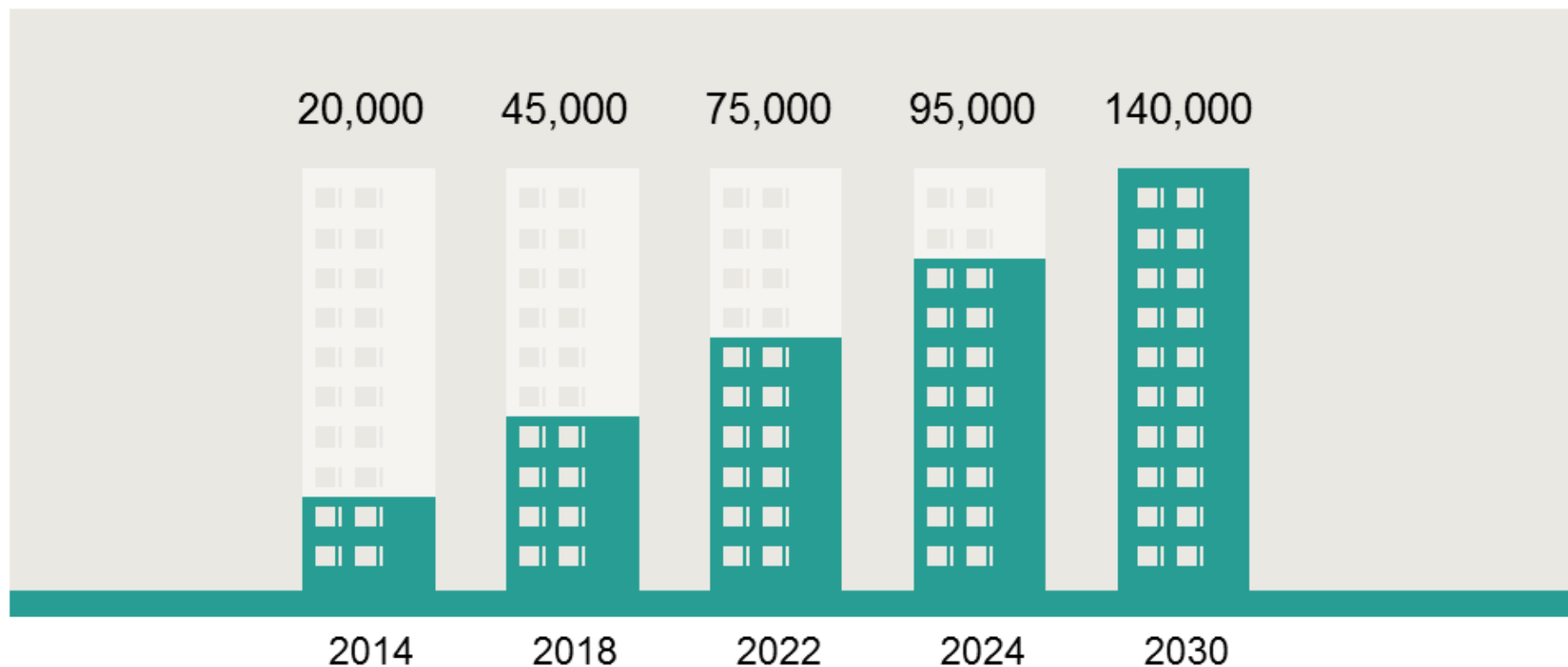
Central Stockholm

37 200 homes

South Stockholm

73 700 homes

# 140,000 apartments by 2030



Done 2020

Tramway Kista,  
2020



Annedal,  
2016



Odenplan,  
2017



The City line,  
2017



The Värta pier,  
2016



Södertörnsleden,  
2019



Hammarby Sjöstad,  
2017



Done 2020

Kista Science City,  
2020

Spånga Bromsten,  
2020

Miljonprogrammen Järva,  
2020

Ulvsunda,  
2020

Västra Kungsholmen,  
2022

Liljeholmen – Årstadal –  
Lövholmen, 2020

Telefonplan,  
2020

Done after 2020

Mälarbanan,  
2025

Hagastaden,  
2030

The Stockholm Bypass  
2025

The Royal Seaport  
2030

Årstafältet,  
2030

Slussen,  
2025

Skärholmen Kungens  
Kurva, 2025

Söderstaden,  
2030



## **Söderstaden - Slakthusområdet, "The slaughterhouse area"**



## **Databases for tenders**

**Tenders electronic daily (TED)**

**<http://ted.europa.eu>**

**OPIC**

**[www.opic.com/eng](http://www.opic.com/eng)**

## **Important factors when establishing on the Swedish market**

- Important to take a longterm approach, it can take 2-5 years to get the first contract
- Important to setup partnerships with the consultancy companies, once a contract is won, this will prove to be very crucial
- Important to establish a company in Sweden and recruit a country manager that has insights into the swedish market and prefeably speaks Swedish



**Thank you!**

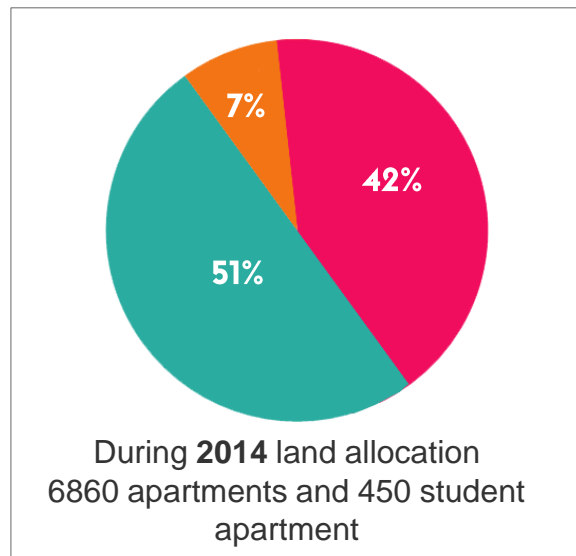
Erik.kruger@stockholm.se

Business Development Manager

Invest Stockholm

## Breakdown of condominiums, rental apartments and studenthousing during 2015

During 2015 land allocation was done for 8181 apartments and 788 student apartments.



 **Condominions**  
 **Rental apartments**  
 **Studentapartments**

